

Our Mission

We exist to equip small business owners with Kingdom Capital for renewal of the city.



Our Vision

A life-giving ecosystem of Kingdom-minded businesses



Bootstrapped Roots

In our first 3 years...

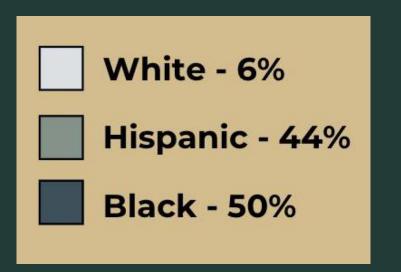
Businesses Served

Loan Capital Deployed # of Jobs Created or Retained by KCN Businesses

40

\$645,000

91



Churches Represented Revenue generated by KCN Businesses in 2023

Mentors

44

~\$4,620,000

25

^{*} As of end of 2023

How do we serve our Business Owners?

Kingdom Capital is a <u>holistic approach</u> to helping business owners grow. We provide them with "RISE Capital", or capital that's Relational, Intellectual, Spiritual and Economic.



Relational

We provide business owners with the opportunity to interact with and learn from business owners in different industries through peer groups and 1-on-1 mentorship.

Intellectual

We teach business skills to increase business acumen and success in the marketplace.

Spiritual

We provide leadership development content around the integration of faith and work.

Economic

We distribute affordable-interest loans to historically under-resourced Christian small business owners.





How Can You Partner With Us?



With your help, we can do more to transform communities.







We are raising \$1.5M and with it, we will:

- Become fully self-sustainable by becoming a certified Community Development Financial Institution (CDFI)
- Create vehicle for "impact-investments" into KCN businesses
- Create an ongoing program of helping business owners grow in their faith and business acumen
- Begin expanding our program to serve multiple cities



What is a CDFI?

A CDFI is a financial institution with a mission to provide financing and support to underserved communities.



Are required by the FDIC to allocate a percentage of funds towards community recovery act (CRA) efforts. Banks commonly purchase loans from CDFIs to meet these FDIC benchmarks.

As a CDFI, KCN would be able to transfer its small business loans to banks, while keeping the same lending terms for its business owners. This would provide instant liquid capital for lending without waiting on loan paybacks by the business owners

The small business owner would now become a customer of the bank, allowing them to participate in a more traditional financial institution with greater capital resources. The initial small business loan terms would remain the same.

Use of Capital Over 3 Years

\$1.5MM

by 2027

\$150k

Long-Term Sustainability

- Hire consultant to help us achieve certiified Community Development Financial Institute (CDFI) status
- Development of Systems and
 Automations to maintain certification
- Rollout of impact-investment vehicle **Small Business Loans +**

3 City Expansion

Funding for three full cohorts, including small business loans and overhead costs across three different cities

Scaling the Team

3 Additional FTEs

- Director of Operations
- Program Manager
- Underwriter

\$1M

\$350k

Strategic Initiatives

Q1 Q2 Q3 Q4 2025 2026 2027

2024

- Begin recruitment for Cohort III
- Get recommitments from Board
- Begin outreach to Latino churches

Q2 • Un

- Cohort II Capstone
- Underwrite Cohort III businesses
- \$500k raised for Cohort III

03-4

Q1

- Begin Cohort III (Total businesses served - 40)
- Grow partnering churches to 20
- Begin CDFI process
- Hire Director of Ops

2025

Build out tracking systems for loan administration. Revise underwriting process

Rollout promissory loan program

Recruit Cohort IV
Total businesses served - 65

Become CDFI

Hire 2 FTE (underwriter & program manager)

2026

Further pursue grants/institutional funding

Total businesses served - 90

Grow partnering churches to 50

Develop operational playbook for expansion

2027

Aim for 90+% of funds to come from institutional & church funding

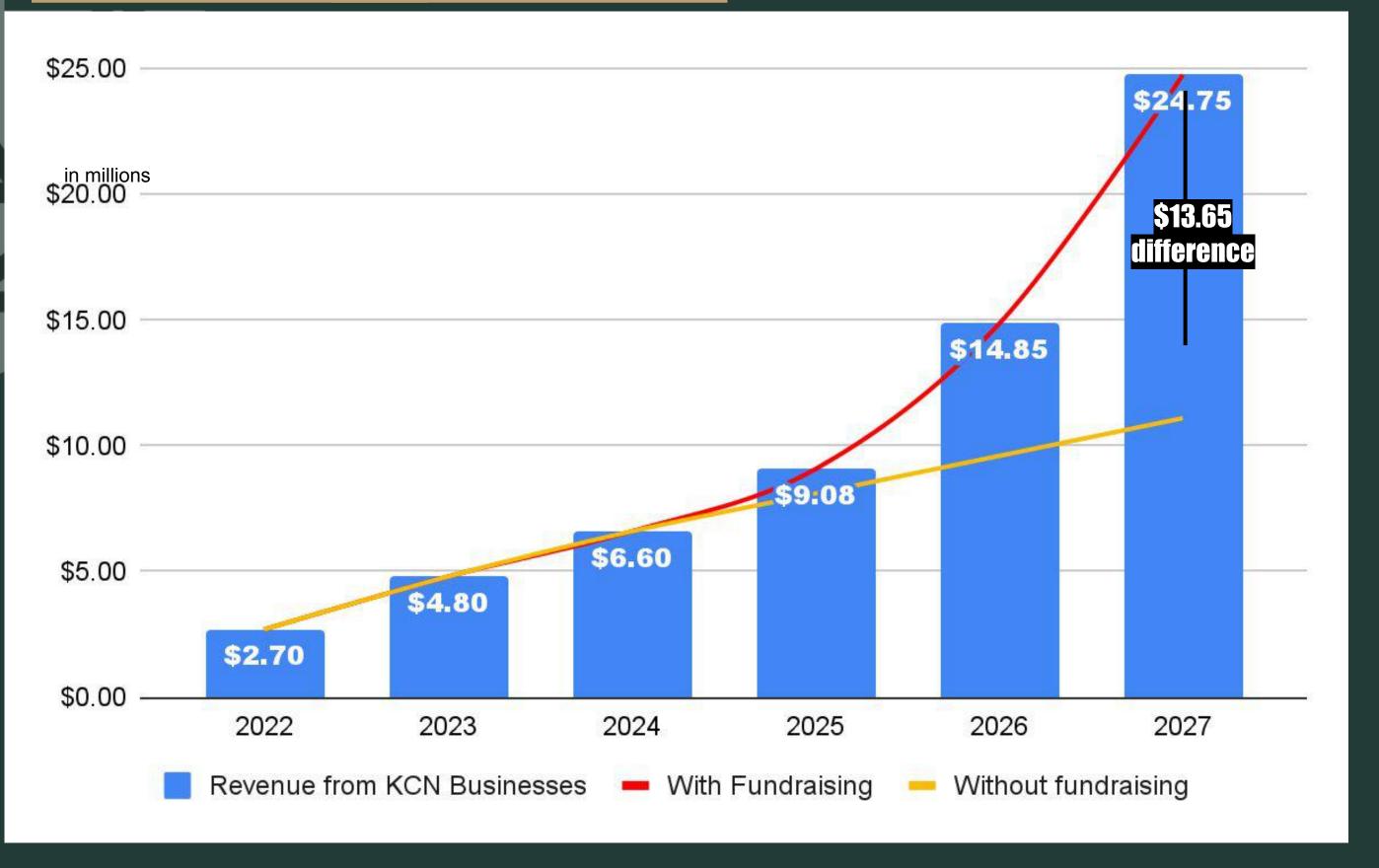
Expand to 2nd city

Total businesses served 125

Disburse \$2.25M total

3-Year Target (2027) - \$2.25MM dispersed across 125 businesses, impacting 500 employees. 50 Partnering churches with 100 churches "in network"

Impact from KCN Businesses



Kingdom Capital Network

Budgeted Cash Flows

Years ended Dec 31, 2023 to 2027

	Actual 2023	Budget 2024	Budget 2025	Budget 2026	Budget 2027
Impact Funds					
Cash Available for Investing	\$260,000	\$250,000	\$250,000	\$500,000	\$750,000
Total Investments Held	\$582,089	\$832,089	\$1,082,089	\$1,582,089	\$2,332,089
Income					
Contributed Income - Individuals	\$133,281	\$222,000	\$150,000	\$100,000	\$25,000
Contributed Income - Foundations/Grants	\$212,000	\$50,000	\$150,000	\$200,000	\$300,000
Contributed Income - Banks	\$0	\$25,000	\$500,000	\$1,000,000	\$2,000,000
Program Revenue	\$5,500	\$11,000	\$22,000	\$45,000	\$90,000
Total Income	\$350,781	\$308,000	\$822,000	\$1,345,000	\$2,415,000
Expenses					
Payroll & Benefits	\$129,030	\$194,580	\$317,955	\$464,830	\$535,330
Contractors & Professional Services	\$37,501	\$61,700	\$95,000	\$75,000	\$95,000
Office & Facility Expenses	\$9,191	\$13,600	\$86,800	\$106,800	\$106,800
Marketing	\$173	\$5,000	\$8,000	\$8,000	\$10,000
Program Expenses	\$11,155	\$18,000	\$24,000	\$34,500	\$34,500
Total Expenses	\$187,050	\$292,880	\$531,755	\$689,130	\$781,630
Cash Surplus (Deficit) for the Year	\$163,731	\$15,120	\$290,245	\$655,870	\$1,633,370



Thank you!

info@kingdomcapitalnetwork.org

